



January 24, 2022

To Our Valued Distributors:

American Water Heaters is announcing a price increase on gas tankless orders placed after February 28, 2022, as we continue to experience rising ocean carrier freight costs to bring our product to the United States.

As a result, we will be implementing the following price increase on orders placed after February 28, 2022:

- Gas tankless product up to 13%

All price quotes, including proof of performance, will also increase up to 13% after February 28, 2022.

ORDER POLICY AND GUIDELINES

- New price sheets will be distributed on or before February 11, 2022.
- Orders must be placed by February 28, 2022 for immediate shipment.
- We reserve the right to limit or cancel orders based on inventory availability.
- The standard 540 models are currently not available due supply chain challenges. The 540's with X3 technology will be available for ordering.
- All orders received after February 28, 2022 will be invoiced at the new price levels.

Please contact your Local Representative, Regional Sales Manager, or me with any questions.

Sincerely,

Chuck Dean
Vice President Wholesales Sales

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